



A FAMILY OF PET BRANDS SINCE 1955

## **Retail Order Representative/Merchandiser-Calgary**

We are looking for a Retail Order Representative to drive the business within the Petland stores in Calgary. This position has a competitive compensation package that includes a base salary + company vehicle. This candidate will be responsible for writing weekly detailed orders in all 9 Petland stores and maintaining business relationships with current store staff. They will also be asked to execute various merchandising opportunities within the stores.

### **Main responsibilities:**

- Use Salesforce as a CRM platform
- Deliver sales goals within the Petland stores
- Establish, develop and maintain business relationships with Petland stores
- Conduct post call analysis and follow-up with the Key Account Manager
- Assist in store merchandising and promotions such as effective positioning of Hagen products for maximum sales
- Conduct in person calls to 9 Petland stores within the Calgary area on a weekly basis.

### **Knowledge and Skills Requirements:**

- College Diploma in a related field
- Ability to work autonomously while supporting your team goals and objectives while maintaining a polished and professional image
- Ability to proficiently explain advantages of Hagen products and services and regularly conduct seminars either one on one or in groups
- Proficient in Microsoft Office
- Excellent organizational and time management skills
- CPG or Pet related experience
- Must reside in the Calgary region
- Must be able to lift to 20kg.

If you want to start your career in a successful company, do not miss out on this opportunity; send in your CV and cover letter today at [hresources-can@rchagen.com](mailto:hresources-can@rchagen.com)

We thank all applicants for their interest, but only those selected for an interview will be contacted.